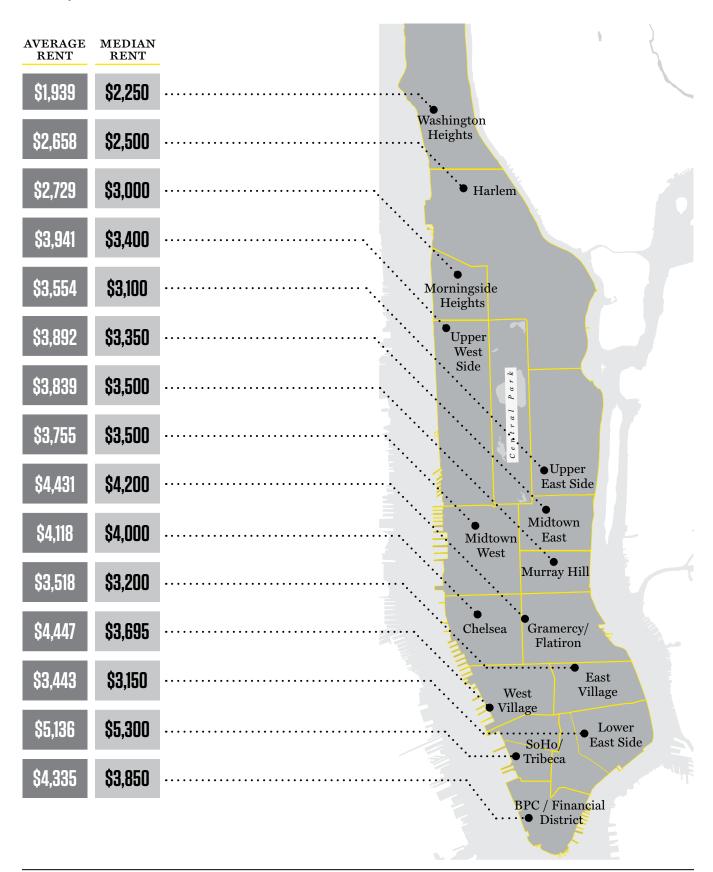


CITI HABITATS

Residential Rental Market Report

Manhattan Residential Rental Market Report





Manhattan Residential Rental Market Report



February 2018

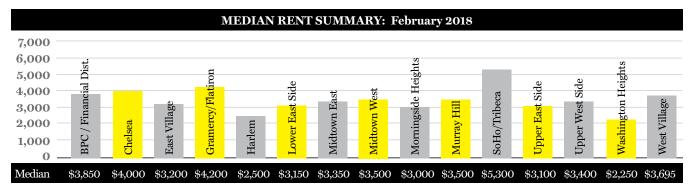
| AVERAGE RENT SUMMARY: February 2018 | | | | | | |
|-------------------------------------|---------|-------|-------|-------|--|--|
| Location | Studio | 1BR | 2BR | 3BR | | |
| BPC / Financial Dist. | \$2,800 | 3,567 | 4,660 | 6,400 | | |
| Chelsea | \$2,663 | 3,458 | 4,400 | 5,950 | | |
| East Village | \$2,498 | 2,988 | 3,784 | 4,800 | | |
| Gramercy/Flatiron | \$2,585 | 3,645 | 4,895 | 6,600 | | |
| Harlem | \$1,620 | 2,400 | 2,543 | 4,069 | | |
| Lower East Side | \$2,400 | 3,076 | 3,891 | 4,404 | | |
| Midtown East | \$2,305 | 3,950 | 4,217 | 5,095 | | |
| Midtown West | \$2,343 | 3,061 | 4,276 | 5,341 | | |
| Morningside Heights | \$2,200 | 2,496 | 2,750 | 3,469 | | |
| Murray Hill | \$2,361 | 3,221 | 4,370 | 5,403 | | |
| Soho/Tribeca | \$2,665 | 4,838 | 5,395 | 7,645 | | |
| Upper East Side | \$2,088 | 2,679 | 3,531 | 5,919 | | |
| Upper West Side | \$2,118 | 2,952 | 4,134 | 6,558 | | |
| Washington Heights | \$1,451 | 1,629 | 2,074 | 2,600 | | |
| West Village | \$2,968 | 4,003 | 4,645 | 6,173 | | |
| Average: February | \$2,324 | 3,205 | 3,974 | 5,360 | | |
| Average: January | \$2,373 | 3,201 | 3,970 | 5,400 | | |
| % Change | -2% | 0% | 0% | -1% | | |

| AVERAGE VACANCY RATE: February 2018 | | | | |
|-------------------------------------|--------------|--|--|--|
| Location | Vacancy Rate | | | |
| BPC / Financial Dist. | 1.46% | | | |
| Chelsea | 2.13% | | | |
| East Village | 2.00% | | | |
| Gramercy | 1.82% | | | |
| Midtown East | 2.47% | | | |
| Midtown West | 1.62% | | | |
| Murray Hill | 1.65% | | | |
| Soho/Tribeca | 1.26% | | | |
| Upper East Side | 1.41% | | | |
| Upper West Side | 1.73% | | | |
| West Village | 1.84% | | | |
| Average: February | 1.74% | | | |
| Average: January | 1.91% | | | |
| Difference | -0.17 | | | |

% OF TRANSACTIONS WITH A CONCESSION FEBRUARY 2018

| OVERALL BLENDED AVERAGES: February 2018 | | | | | | |
|---|---------|-------|-------|--------|--|--|
| BLDG Classification | Studio | 1BR | 2BR | 3BR | | |
| New Development w/ DM* | \$3,290 | 4,620 | 7,599 | 10,599 | | |
| Doorman | \$2,850 | 3,998 | 6,378 | 9,248 | | |
| Elevator** | \$2,422 | 3,155 | 4,573 | 5,905 | | |
| Walkup*** | \$2,212 | 2,741 | 3,575 | 4,840 | | |

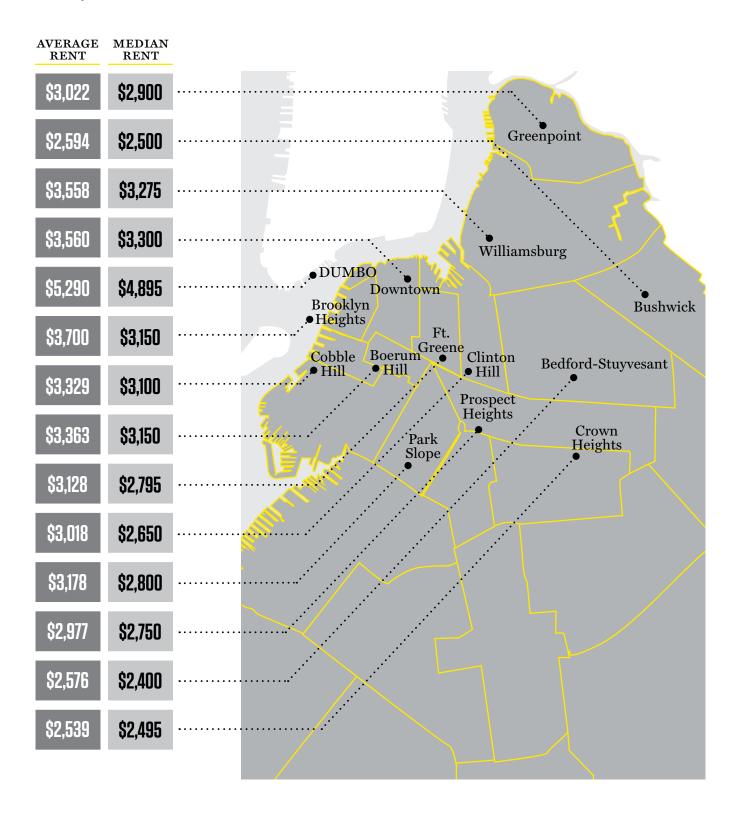




*New Developments include all rental and condo buildings built after 2008. **Elevator averages in the downtown neighborhoods include a significant number of loft rentals compared to other neighborhoods. ***Walkup averages include brownstone and townhouse rentals.

Brooklyn Residential Rental Market Report





Brooklyn Residential Rental Market Report



| AVERAGE RENT SUMMARY: February 2018 | | | | | | |
|-------------------------------------|---------|-------|-------|-------|--|--|
| Location | Studio | 1BR | 2BR | 3BR | | |
| Bedford-Stuyvesant | \$1,811 | 2,176 | 2,464 | 3,023 | | |
| Boerum Hill | \$2,278 | 2,838 | 3,649 | 4,466 | | |
| Brooklyn Heights | \$2,326 | 3,177 | 4,460 | 7,581 | | |
| Bushwick | \$2,010 | 2,151 | 2,447 | 2,854 | | |
| Clinton Hill | \$2,118 | 2,529 | 3,232 | 4,168 | | |
| Cobble Hill | \$2,350 | 2,892 | 3,680 | 5,367 | | |
| Crown Heights | \$1,910 | 2,254 | 2,486 | 2,760 | | |
| Downtown Brooklyn | \$2,616 | 3,308 | 4,248 | 6,499 | | |
| DUMBO | \$3,079 | 3,706 | 5,780 | 8,980 | | |
| Fort Greene | \$2,247 | 2,985 | 3,885 | 4,329 | | |
| Greenpoint | \$2,334 | 2,548 | 3,098 | 3,548 | | |
| Park Slope | \$2,134 | 2,558 | 3,355 | 4,238 | | |
| Prospect Heights | \$2,199 | 2,482 | 3,127 | 4,200 | | |
| Williamsburg | \$2,644 | 3,104 | 3,878 | 4,918 | | |
| Average: February | \$2,290 | 2,765 | 3,556 | 4,781 | | |
| Average: January | \$2,262 | 2,739 | 3,568 | 4,802 | | |
| % Change | 1% | 1% | 0% | 0% | | |

