

CITI HABITATS

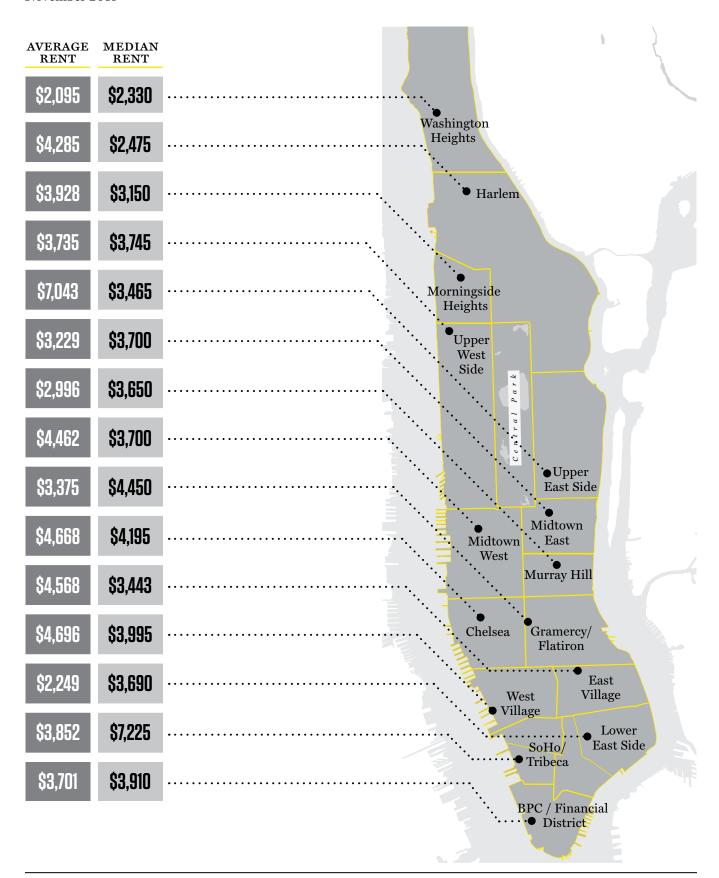
**Residential Rental Market Report** 

November 2018

## **Manhattan Residential Rental Market Report**



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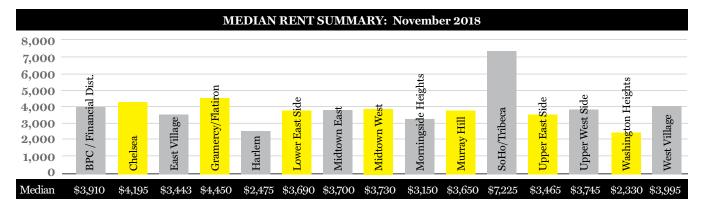
| AVERAGE RENT SUMMARY: November 2018 |         |       |       |        |  |  |  |
|-------------------------------------|---------|-------|-------|--------|--|--|--|
| Location                            | Studio  | 1BR   | 2BR   | 3BR    |  |  |  |
| BPC / Financial Dist.               | \$2,076 | 2,766 | 3,985 | 5,976  |  |  |  |
| Chelsea                             | \$3,015 | 3,697 | 5,362 | 6,596  |  |  |  |
| East Village                        | \$2,277 | 3,600 | 6,021 | 6,372  |  |  |  |
| Gramercy/Flatiron                   | \$2,288 | 2,943 | 3,767 | 4,500  |  |  |  |
| Harlem                              | \$2,540 | 3,856 | 4,800 | 5,945  |  |  |  |
| Lower East Side                     | \$1,650 | 2,000 | 2,400 | 2,947  |  |  |  |
| Midtown East                        | \$2,250 | 2,650 | 3,790 | 4,227  |  |  |  |
| Midtown West                        | \$2,487 | 3,550 | 5,393 | 6,416  |  |  |  |
| Morningside Heights                 | \$2,589 | 2,976 | 4,498 | 5,650  |  |  |  |
| Murray Hill                         | \$2,150 | 2,800 | 3,435 | 3,600  |  |  |  |
| Soho/Tribeca                        | \$2,528 | 3,243 | 4,017 | 5,620  |  |  |  |
| Upper East Side                     | \$4,423 | 4,698 | 7,850 | 11,200 |  |  |  |
| Upper West Side                     | \$2,128 | 2,896 | 4,110 | 5,805  |  |  |  |
| Washington Heights                  | \$1,625 | 1,985 | 2,150 | 2,620  |  |  |  |
| West Village                        | \$3,095 | 4,537 | 4,812 | 6,340  |  |  |  |
| Average: November                   | \$2,475 | 3,213 | 4,426 | 5,588  |  |  |  |
| Average: October                    | \$2,496 | 3,249 | 4,361 | 5,621  |  |  |  |
| % Change                            | -1%     | -1%   | 1%    | 1%     |  |  |  |

| AVERAGE VACANCY RATE: November 2018 |              |  |  |  |
|-------------------------------------|--------------|--|--|--|
| Location                            | Vacancy Rate |  |  |  |
| BPC / Financial Dist.               | 1.60%        |  |  |  |
| Chelsea                             | 1.51%        |  |  |  |
| East Village                        | 1.45%        |  |  |  |
| Gramercy                            | 1.29%        |  |  |  |
| Midtown East                        | 2.12%        |  |  |  |
| Midtown West                        | 1.58%        |  |  |  |
| Murray Hill                         | 1.53%        |  |  |  |
| Soho/Tribeca                        | 1.20%        |  |  |  |
| Upper East Side                     | 1.54%        |  |  |  |
| Upper West Side                     | 1.23%        |  |  |  |
| West Village                        | 1.82%        |  |  |  |
| Average: November                   | 1.55%        |  |  |  |
| Average: October                    | 1.44%        |  |  |  |
| Difference                          | 0.11         |  |  |  |

% OF TRANSACTIONS WITH A CONCESSION NOVEMBER 2018

| OVERALL BLENDED AVERAGES: November 2018 |         |       |       |        |  |  |
|-----------------------------------------|---------|-------|-------|--------|--|--|
| <b>BLDG Classification</b>              | Studio  | 1BR   | 2BR   | 3BR    |  |  |
| New Development w/ DM*                  | \$3,347 | 4,739 | 8,341 | 16,407 |  |  |
| Doorman                                 | \$2,897 | 4,117 | 6,758 | 11,717 |  |  |
| Elevator**                              | \$2,579 | 3,481 | 4,965 | 8,177  |  |  |
| Walkup***                               | \$2,174 | 2,685 | 3,781 | 5,141  |  |  |



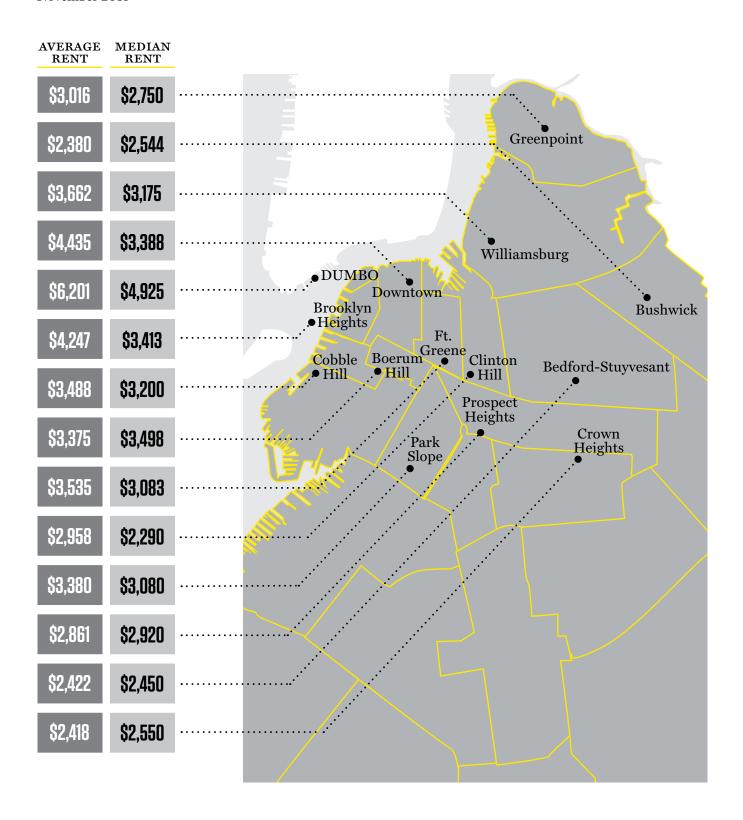


<sup>\*</sup> New Developments include all rental and condo buildings built after 2010. \*\*Walkup averages include brownstone and townhouse rentals. \*\*\*Elevator averages in the downtown neighborhoods include a significant number of loft rentals compared to other neighborhoods.

## **Brooklyn Residential Rental Market Report**



November 2018





| AVERAGE RENT SUMMARY: November 2018 |         |       |       |        |  |  |  |
|-------------------------------------|---------|-------|-------|--------|--|--|--|
| Location                            | Studio  | 1BR   | 2BR   | 3BR    |  |  |  |
| Bedford-Stuyvesant                  | \$1,820 | 2,151 | 2,506 | 3,212  |  |  |  |
| Boerum Hill                         | \$2,423 | 2,780 | 3,573 | 4,723  |  |  |  |
| Brooklyn Heights                    | \$2,459 | 3,051 | 4,600 | 6,879  |  |  |  |
| Bushwick                            | \$1,909 | 2,344 | 2,424 | 2,844  |  |  |  |
| Clinton Hill                        | \$2,097 | 2,560 | 3,065 | 4,110  |  |  |  |
| Cobble Hill                         | \$2,100 | 2,878 | 3,565 | 5,408  |  |  |  |
| Crown Heights                       | \$2,056 | 2,280 | 2,499 | 2,836  |  |  |  |
| Downtown Brooklyn                   | \$2,646 | 3,288 | 4,456 | 7,350  |  |  |  |
| DUMBO                               | \$2,995 | 4,111 | 6,446 | 11,250 |  |  |  |
| Fort Greene                         | \$2,520 | 3,138 | 3,886 | 4,595  |  |  |  |
| Greenpoint                          | \$2,662 | 2,713 | 3,180 | 3,507  |  |  |  |
| Park Slope                          | \$2,344 | 2,755 | 3,544 | 4,878  |  |  |  |
| Prospect Heights                    | \$1,990 | 2,548 | 3,101 | 3,806  |  |  |  |
| Williamsburg                        | \$2,750 | 3,087 | 3,660 | 5,149  |  |  |  |
| Average: November                   | \$2,341 | 2,835 | 3,608 | 5,039  |  |  |  |
| Average: October                    | \$2,411 | 2,892 | 3,680 | 5,257  |  |  |  |
| % Change                            | -3%     | -2%   | -2%   | -4%    |  |  |  |

